

Message Text

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53

ACTION ARA-10

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R 112300Z JUL 75

FM AMEMBASSY MANAGUA

TO AMEMBASSY GUATEMALA

AMEMBASSY SAN JOSE

AMEMBASSY SAN SALVADOR

AMEMBASSY TEGUCIGALPA

AMEMBASSY BOGOTA

INFO USIA WASHDC

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UNCLAS MANAGUA 2712

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USIA FOR ILA, IOP, ICS

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EO 11652: N/A

SUBJECT: EINAUDI MANAGUA PROGRAM

REF MANAGUA 2603 (NOTAL); USIA 15254 CIRC

1. EINAUDI PROGRAM MANAGUA EXCEPTIONAL SUCCESS. EINAUDI EXCELLENT IN SMALL GROUP DIALOGUE. SPANISH FLUENT. EXPRESSED WILLINGNESS WORK HEAVY SCHEDULE TO MEET BROAD CROSS-SECTION OF LOCAL LEADERSHIP.

2. MANAGUA PROGRAM BEGAN WITH INFORMAL TALK WITH 20 POLITICAL, CHURCH AND UNIVERSITY LEADERS IN DCM RESIDENCE EVENING JULY 10. FOR FIRST TIME IN RECENT MEMORY, POST INVITED BROAD REPRESENTATION OF ALL POLITICAL PARTIES TO SAME FUNCTION. DISCUSSION PROCEEDED ON A HIGH LEVEL, WITH LITTLE RANCOROUS DISCUSSION OF LOCAL ISSUES BY COMPETING POLITICOS. WIDE RANGING CONVERSATION TOUCHED ON US DEFINITION OF "NEW DIALOGUE", US VIEWS ON FUTURE POLICY DIRECTIONS, FUTURE OF MILITARY GRANT AID TO LATIN AMERICA, AND UNCLASSIFIED

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THE CUBA, PANAMA ISSUES. EINAUDI HANDLED HARD QUESTIONING WITH

EASE. ALL PARTIES DEPARTED DISCUSSION WELL SATISFIED AND ANXIOUS FOR FUTURE "DIALOGUES" OF SIMILAR NATURE.

3. MORNING OF JULY 11, UNDER CO-SPONSORSHIP OF CONSEJO SUPERIOR DE LA INICIATIVA PRIVADA (COSIP), POST ORGANIZED BREAKFAST FOR PRESIDENTS OF ALL PRIVATE SECTOR BUSINESS ORGANIZATIONS. CONVERSATION TOUCHED ON PRIVATE SECTORS' VIEWS ON US-LATIN RELATIONS AND FUTURE US AID POLICIES. OTHER QUESTION DEALT WITH CUOA, US TRADE LAW, CENTRAL AMERICA COMMON MARKET, AND US ECONOMIC AND TECHNICAL LEADERSHIP. AGAIN, BUSINESSMEN DEPARTED ENTIRELY SATISFIED REQUESTING MORE MEETINGS OF A SIMILAR NATURE IN FUTURE.

4. AFTER BREAKFAST, EINAUDI MET WITH ENTIRE GENERAL STAFF AND SENIOR OFFICER CORPS OF NICARAGUAN NATIONAL GUARD (GN). MINISTERS OF DEFENSE AND FOREIGN RELATIONS AS WELL AS INSPECTOR GENERAL OF GN (JOSE R. SOMOZA, BROTHER OF PRESIDENT SOMOZA) ALSO ATTENDED. COMMENTS AND QUESTIONS CENTERED ON DEFINITION OF "NEW DIALOGUE" AND LACK OF US INTEREST IN ITS TRADITIONAL LATIN ALLIES. CONSIDERABLE QUESTIONING CENTERED ON PROPOSED US CUTOFF OF MILITARY GRANT ASSISTANCE TO NICARAGUA AND EFFECTS OF THIS CUT ON GN CIVIC ACTION PROGRAMS.

5. REMAINDER OF MANAGUA PROGRAM CONSISTS OF MEETING WITH MINISTER AND VICE MINISTER OF FOREIGN AFFAIRS, LUNCHEON WITH PRESIDENT SOMOZA AND MEETING WITH SENIOR GON ECONOMIC PLANNERS.

6. EINAUDI IS EXCELLENT IN SMALL GROUP ENCOUNTERS WHILE PREPARED REMARKS ARE EQUALLY APPROPRIATE FOR LARGER LECTURE PROGRAMS. HE HANDLES QUESTIONS EXTREMELY WELL, ANSWERING FULLY AND PURSUING INTELLECTUAL LINES OF INQUIRY TO FULLEST POSSIBLE EXTENT. EINAUDI REPRESENTS A TOP-FLIGHT RESOURCE ON US-LATIN POLICIES AND SHOULD BE PROGRAMMED AT HIGHEST LEVELS. HIS IMPACT IN MANAGUA HAS BEEN CONSIDERABLE. AIRGRAM FOLLOWS.
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